# **Pivot Grids**

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# **Overview**

The **Pivot Grid** is a dynamic reporting tool in serviceminder that allows you to interactively analyze, filter, and group data. It's especially helpful for identifying trends and comparing key business metrics, such as:

- Repeat Revenue vs. Initial Revenue, year over year
- Proposal Values across campaigns and time periods

# **Settings and Navigation**

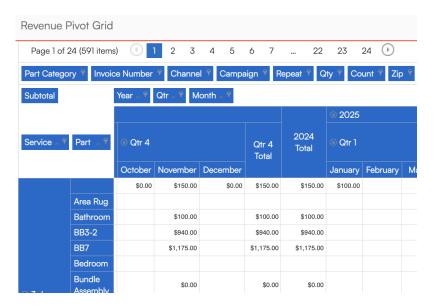
In the Reports section, you will find a Proposal Pivot Grid and a Revenue Pivot Grid.





# **Using a Pivot Grid**

The interface is divided into four key areas that determine how your data is displayed:



### 1. Filter Header Area

Located at the top, this section is where you can drag field headers to control how your data is grouped into **rows or columns**.

- To create a **column group**, drag a field to the **Column Headers** section.
- To create a row group, drag a field to the Row Headers section.
- You can also remove groupings by dragging fields back up to the Filter Header Area.

#### 2. Column Header Area

This section defines the **columns** of your grid. The fields placed here determine how data is grouped and displayed horizontally.

#### 3. Data Header Area

Found adjacent to the column headers, this area contains the **summarized values**—such as totals or counts—you want to analyze. Typically, each Pivot Grid offers:

- A line-level header (e.g., invoice line items)
- A document-level header (e.g., the invoice or proposal itself)

Choose one depending on the level of detail you need. Using both may result in duplicated data if not configured carefully.

#### 4. Row Header Area

This section determines how your data is grouped vertically. Common use cases include:

- Grouping by Service
- Grouping by Part

Both fields are included by default. If you only want one, simply drag the other to the Filter Header Area to exclude it.

# **FAQs**

## Q: What's the difference between line-level and document-level data headers?

**A:** Line-level headers show individual service or part items within a document. Document-level headers summarize entire proposals or invoices. Use one or the other depending on the level of detail you need.

### Q: Can I save my custom Pivot Grid layout?

**A:** Yes! After customizing your grid, scroll down and save it as a **View**. You can also mark it as a **Shortcut** so it appears in your sidebar for quick access.

### Q: Why is my data repeating or duplicating?

**A:** This usually happens when both line-level and document-level headers are used together. Choose one based on whether you want detailed or summarized data.

#### Q: Can I export Pivot Grid results?

A: Absolutely. Use the download icon to export your current view to Excel for further analysis or sharing.

## Q: Are Pivot Grids available on the mobile app?

A: No. Pivot Grids are available only in the desktop interface.