

# Route Optimization and Fleet Routing

01/02/2026 12:25 pm CST

## Overview



Route Optimization and Fleet Routing are both add-on services. If you have not purchased them as part of your serviceminder subscription, then you will not be able to use these features. You can purchase them by going to **Marketplace** or speaking with your Brand Admin team for approval.

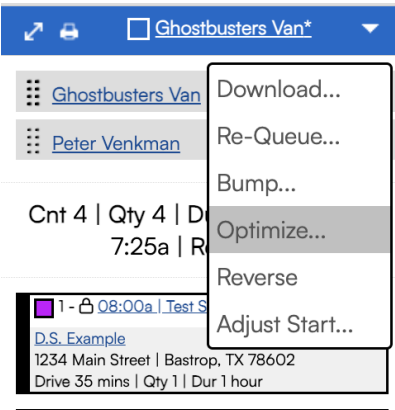
Efficient routing ensures timely service, minimizes drive time, and optimizes resource allocation. This guide covers the key steps for building, optimizing, and committing routes, while also addressing route constraints, confirmation settings, and printing work orders. Whether you're managing a single agent's schedule or coordinating a fleet, these best practices will help streamline operations and improve service efficiency.

This article will review:

- [Route Optimization](#) - rearrange appointments for a single agent to optimize drive time
- [Fleet Routing](#) - optimize appointments for the day for your entire team/fleet at the same time
- [FAQs](#)

## Route Optimization

To optimize a service agent or team's route, click the down arrow to the right of their name on the Daily calendar, then click Optimize.



When optimizing a route, the system will default the route's start time to the agent's availability and their starting location. If an appointment on the route is already in progress, the system will update the route's start time to be the actual (or projected) end time of that appointment. That time/location is then used to set the start time of the next and all subsequent unstarted appointments.

On the screen are two columns, the first is the route as is. The **Suggested Route** will be displayed as the second column so you can review it before updating the route. This will show any started appointments at the top, then the

appointments not started with their suggested times in the suggested order.

Suggested Route - 1 hour 52 mins (71.9 mi)

↑↓

Update

1 – 8:00a – <a href="#">Gale Forcewind</a>	<div>Test Service – 1 hour / Man: 1 hour</div> <div>2500 Briargrove Dr   Austin, TX 78704 – 8 mins (3.5 mi)</div>
2 – 9:45a – <a href="#">Butch Cassidy</a>	<div>Test Service – 1 hour / Man: 1 hour</div> <div>108 Piazza Vetta Dr   Austin, TX 78734 – 34 mins (19.4 mi)</div>
3 – 11:30a – <a href="#">Albert Einstein</a>	<div>Test Service – 1 hour / Man: 1 hour</div> <div>4613 Some St   Austin, TX 78757 – 32 mins (20.5 mi)</div>
4 – 12:45p – <a href="#">Stacey Fakename</a>	<div>Test Service – 1 hour / Man: 1 hour</div> <div>5678 Main Street   Austin, TX 78703 – 8 mins (4.9 mi)</div>

+

Map

Satellite



If you have multiple service agents on the appointment(s), make sure to click the button at the bottom of the page (below the maps) that says **Preserve Additional Agents**.

☐ Preserve Additional Agents

Once you have reviewed, click **Update** to accept the changes and apply to the calendar.

## Unroutable Appointments

Unroutable appointments in ServiceMinder refer to scheduled visits that the system cannot fit into any existing route based on the current set of scheduling constraints.

### Key Reasons an Appointment Is Unroutable

- Agent Availability and Skills:** If there are no available service agents with the necessary skills on the original day, ServiceMinder cannot assign the appointment. This might be due to agents not being scheduled to work that day, or not meeting the skill requirements for the appointment.
- Route Schedule and GeoZone Configurations:** Routes are determined by the intersection of the route schedule and geo zone settings. If only certain routes are available on specific days for a particular service or geo zone, appointments will default to those available days. For example, if Wednesday is the only available route, the system defaults appointments to that day.
- Other Constraints:** The system checks for various appointment constraints like time windows, required skills, specific agent assignments, or active time blocks. Too many or conflicting constraints can make it impossible for the routing engine to find a valid solution. Even with explicit constraints disabled, mismatches between the geo zone or route schedule and capacity/time conflicts can still flag appointments as unroutable.
- Insufficient Capacity:** Sometimes, the number of available agents or routes on a given day is not enough to

accommodate all appointments. Moving the appointment to another day with greater availability or fewer competing stops can resolve the issue.

5. **Territory and Location Issues:** If an appointment is outside the defined geo zones or territories assigned to agents, it may become unroutable. On another day, a different agent or route may become available that matches the territory constraints, making the appointment routable.

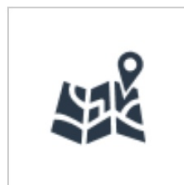
## Fleet Routing



This is an add-on service. If you have not purchased this as part of your serviceminder subscription, then you will not be able to use this feature. You can purchase by going to **Marketplace** or speaking with your Brand Admin team for approval.

## General Settings

To review your general Fleet Routing settings, go to **Control Panel > Tools > Route Settings**. Here, you can find information about your vehicle count in the billing plan and access basic configuration options.



### [Routing](#)

Manage route settings and monitor usage.

## Route Optimization Settings

Use these settings to control the behavior of serviceminder.io's Routing Add-on.

### Initial Start Time

☐ Include initial appointment drive times for first start time

Check this box to set the start time for the first appointment to be the availability start time plus the initial drive time.

### Commit Confirmations

☒ Send appointment confirmations when a route solution is committed

### Hold Route Builder Edits

☐ Hold Route Builder edits until save

### Staging Environment

☐ Use staging environment

## Routing Breaks

Add...	Label	Starts	Duration
<a href="#">Edit</a>   <a href="#">Delete</a>		12:00a	30 mins

## Route Confirmation Settings

Depending how you set up your confirmation settings emails may be sent when you commit routes for the day. In **Control Panel > Route Settings**, if you have **Commit Confirmations** turned off, no emails are sent to customers.

If email reminders are not being sent upon committing a route you have two other options.

1. You can click “**resend confirmations**” after the route is committed to manually send appointment reminders to customers.
2. You would either have to edit your **Notification Settings** in the **Control Panel** so that emails go out to all queued appointments at a certain time each day automatically. You would need to fill out details for Appointment Notifications. Example image below:

## Appointment Notifications

En Route Window

30

Include all appointments within this window when sending

☒ Include Calendar Attachment?

Attaches calendar events to appointment confirmation emails.

☐ Download Calendar Attachment?

Allow calendar downloads from confirmation page.

Resend Confirmations?

☒ Turn this on to resend appointment confirmations before the appointment's scheduled start date.

1

days before appointment at

4:30pm

How many days before the appointment to send and at what time?

☒ Include Queued Appointments?

Confirmation emails won't go out for queued appointments unless this is enabled.

## Building Routes

1. In **Day View**, find the **Queued Appointments** list below active agents and teams. If empty, no appointments are awaiting assignment.
2. Click **Route** to open the **Route Builder**.

10 Queued Appointments

Queued Backlog Move... Route...

Routes Show Routes

Thursday, September 11  
Test Service  
Qty 1 | Dur 1 hour / Man: 1 hour  
4613 Some St | Austin, TX 78757  
Pri (000) 000-0000  
Albert Einstein

Thursday, September 11  
Test Service  
Qty 1 | Dur 1 hour / Man: 1 hour  
5678 Main Street | Austin, TX 78703  
Pri (303) 902-2700  
Stacey Fakenname

Thursday, September 11  
Test Service  
Qty 1 | Dur 1 hour / Man: 1 hour  
108 Piazza Vetta Dr | Austin, TX 78734  
Pri (123) 456-7890  
Butch Cassidy

Thursday, September 11  
Test Service  
Qty 1 | Dur 1 hour / Man: 1 hour  
2500 Briargrove Dr | Austin, TX 78704  
Pri (000) 000-0000  
Gale Forcewind

Thursday, September 11  
Test Service  
Qty 1 | Dur 1 hour / Man: 1 hour  
asdf | Plano, TX 78702  
Pri (123) 456-7890  
Kameron A

3. Select appointments individually or click **All** to select all available appointments. Filter appointments by **Service** or **GeoZones**, if needed.

437 Appointments for 9/30/2024

Services ▾

GeoZones ▾

☐ All

☐ Queued for 1/1/2024

Jason Sponzilli

☒ Annual Maintenance (2 hours) - \$199.00

Hampshire Lane | Richardson, TX 75080

☐ Queued for 1/5/2024

Rourk Traynor

☒ Installation (8 hours / Man: 8 hours) - \$235.00

2342 Boxwood Dr | Allen, TX 75013

☐ Queued for 1/7/2024

B B King

☒ Installation (8 hours / Man: 8 hours) - \$20.00

12342 Coit Rd | Dallas, TX 12345

**Constraint 11p-2a**

☐ Queued for 1/8/2024

Clifford B.R. Dog

☒ Pressure Clean (1 hour 2 mins) - \$80.00

7373 Valley View Ln | Dallas, TX 75240

☐ Queued for 1/19/2024

Rourk Traynor

☒ Installation (8 hours / Man: 8 hours) - \$235.00

2342 Boxwood Dr | Allen, TX 75013

☐ Queued for 1/19/2024

Jason Sponzilli

Tent

Hampshire Lane | Richardson, TX 75080

☒ Annual Maintenance (2 hours) - \$199.00

Hampshire Lane | Richardson, TX 75080

4. Adjust the following settings:

Settings

Optimize

Name

Truck 1

Load

50 %

Duration Scale

1.5

Options

☒ Disable Demand  
☐ Disable Constraints  
☒ Optimize Vehicles

Resources

☒ Agents ☐ Teams  
☐ All  
☒ Al B. Right  
☒ Barb Dywer

**Route Name:** Optional but useful for tracking.

**Load:** Determines job distribution across agents/teams. (e.g., 100% means the first agent gets all jobs before assigning to another.)

**Duration Scale:** Adjusts appointment time buffers to account for delays (e.g., traffic, weather). A value of 1.5 would increase the duration of each appointment by 50%.

**Demand:** Controls inventory requirements (e.g., truck needs bug repellent or fertilizer).

**Disable Constraints:** Allows greater flexibility for scheduling.

**Optimize Vehicles:** Create a route with the fewest vehicles possible.

**Resources:** Assigns appointments to a single agent, multiple agents, or a team.

5. Click **Optimize** to generate an efficient route solution. You will see the message that you are free to roam about serviceminder while your route solution is being built.

You are free to roam about serviceminder.io while your route solution is being built. We'll notify you when it's ready.

## Routing History

Action	Created	Started	Completed	Duration	Total	Committed
	9/10/2025 12:12p	9/10/2025 12:12p	Routing		6	
<a href="#">View</a>   <a href="#">Delete</a>	9/10/2025 12:07p	9/10/2025 12:07p	9/10/2025 12:08p	32s	10	

- Review the optimized route, make manual adjustments as needed (drag and drop stops), then click **Commit** to finalize the schedule. If any appointments in the route conflict with a constraint, it will be highlighted in orange.

Route Solution   Truck 2						<a href="#">Commit!</a>
Summary						
						1 hour 47 mins (65.7 mi)
Name	Stops	Demand	Duration	Drive Time	Depart	Return
Barb Dywer	2	0	3 hours	22 mins (9.4 mi)	8:00a	11:27a
Al B. Right	2	0	3 hours	45 mins (27.8 mi)	8:00a	12:05p
	4	0	6 hours	1 hour 7 mins (37.2 mi)		
Thu, Sep 11, 2025						
<input checked="" type="checkbox"/> Al B. Right						45 mins (27.8 mi)
1 - 8:00a - <a href="#">Albert Einstein</a>						4613 Some St   Austin, TX 78757 - 11 mins (8.9 mi)
Thu, Sep 11, 2025						Test Service (1 hour 30 mins.)
2 - 10:05a - <a href="#">Butch Cassidy</a>						108 Piazza Vetta Dr   Austin, TX 78734 - 34 mins (19 mi)
Thu, Sep 11, 2025						Test Service (1 hour 30 mins.)
						30 mins (23.6 mi)
<input checked="" type="checkbox"/> Barb Dywer						22 mins (9.4 mi)
1 - 8:00a - <a href="#">Gale Forcewind</a>						2500 Briargrove Dr   Austin, TX 78704 - 11 mins (3.5 mi)
Thu, Sep 11, 2025						Test Service (1 hour 30 mins.)
2 - 9:45a - <a href="#">Stacey Fakenname</a>						5678 Main Street   Austin, TX 78703 - 11 mins (5.9 mi)
Thu, Sep 11, 2025						Test Service (1 hour 30 mins.)
						12 mins (5.4 mi)

7.

- Once committed, the route appears on the calendar, and customers receive automatic confirmations (if enabled).

If you back out without committing, do not fear! You will see the suggested route available to view or accept/decline directly on the calendar (be sure you are still on Day View). Based on the example below, you see that someone attempted to route the same appointments many times. It will tell you the name of the route and the **Started** column shows the date that someone made that route.

View <span>Team</span>   <a href="#">Print</a> <input checked="" type="checkbox"/> Include Tickets?   <input checked="" type="checkbox"/> <a href="#">36 Queued Confirmations</a>   <a href="#">Resend Confirmations</a>   <a href="#">Add Time</a>						
Route Solutions						
Action	Name	Stops	Started	Duration	Committed	
<a href="#">View</a>   <a href="#">Uncommit</a>	Truck 2	4	Wed, Sep 10, 2025 at 12:16p	3s	9/10/2025 12:22p	
<a href="#">View</a>   <a href="#">Delete</a>   <a href="#">Commit!</a>	Truck 1	6	Wed, Sep 10, 2025 at 12:12p	9s		
<a href="#">View</a>   <a href="#">Delete</a>   <a href="#">Commit!</a>	Truck 1	10	Wed, Sep 10, 2025 at 12:07p	32s		
6 Queued Appointments				<a href="#">Queued Backlog</a>	<a href="#">Move...</a>	<a href="#">Route...</a>

## Route Constraints and Calculations

**Routing Constraints** limit assignments based on customer preferences or geographic restrictions. Go to the Contact Details Page, expand the information, and click **Edit** next to **Routing Constraints** to configure limitations.

Contact

Name

Stacey Fakename

Primary Phone

(303) 902-2700

Email

notarealemail@123abc.com | [Reset Account](#) | [Clear Account](#)

Last Communication

Emailed on Wed, Jul 17, 2024 at 8:38a

Last Touch

7/17/2024 8:38a

Service Address

5678 Main Street | Austin, TX 78703 | [Copy](#)

Community

Tarrytown

Drive

12 mins (5.4 mi)

GeoZones

My Territory

North Austin

Accounting Class

Accounting Class 1

Category

Customer

Lead Source

Referral

Consolidate Invoices

Yes

Auto Pay

No

Lifetime Value

\$2,300.00

Balance

\$1,899.25

Owned By

Katie H

Customer Since

7/16/2024

Last Service

9/8/2025

Default Confirmation

Email to n

Next En Route

Routing Constraints

Edit...

ID

7358452

Sync Events

View

## Contact

### Routing Constraints

None

☒ No constraints

First

☐ First stop

Last

☐ Last stop

Range

☐ Time range (e.g. 11a-2p)



We recommend being sparse with adding constraints. The more limitations on a route, the less efficient it will be when the routing engine runs.

The system will first segment all of the appointments by required **skills** so there is a group that requires no skills and then one group for each required skill. We will then look at the available service agents for the solution and match them to the segments based on their available skills. If you require a skill on a service and have no services agents that have those skills, those appointments will be **unrouteable**. You will see a red banner appear.

Tue, Sep 17, 2024

☒ Unrouteable

0 mins (0 ft)

The system will then segment by **GeoZones**. Service Agents will be grouped by their GeoZone restrictions and then assigned the appointments in that area. If you have a service agent that has a GeoZone constraint but there are no appointments in those GeoZones, that service agent will not receive any appointments in the solution. Learn more about service agent GeoZone constraints [HERE](#).

## Print Work Orders

- To print work orders for all trucks, click **Print** above **Route Solutions**.
- To print for individual trucks, click the **Print Icon** next to each agent/team.

## Multiple Starting Locations/Depots

For fleets with multiple warehouses or independent vendors, follow this workflow:

1. In **Day View**, assess **Queued Appointments** and their locations.
2. Use **Route Builder** to:
  - a. Select the first geographic area.
  - b. Click **Lasso** to highlight stops in that area or filter by **GeoZone**.
  - c. Assign the appropriate agents/teams and configure the settings for that route.
  - d. Optimize the selection.
  - e. Repeat the process for remaining stops.

Each route should be **mutually exclusive** (no stop or team should be assigned twice). Adjust the **Load** setting as needed to balance assignments. Commit routes individually when satisfied.

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## FAQs

### What is Duration vs Drive time?

Duration is the sum of the time on the property from the pricing bands for every service on the route. Drive time is the estimated drive time between appointments. The total route duration is equal to the sum of appointment durations plus the total drive time.

### Can you commit multiple routes with the same customers?

NO, you cannot commit multiple routes with the same customers. Once you commit a route, it will appear in the tablets and Contact Details with the time/agents. If the job has not been done, you can uncomplete a route—start again because this day is a mess. Once stops are completed, you may not change them.

### What happens when a job is cancelled in the field?

It will appear in the queue. From there, it can be added back to a scheduled for the same day, or “bumped to another day and have an email (options) sent to the customer. This is what the MOVE button is for.

### Does the route optimize off the daily view calendar (hard scheduled) or does it pull only from the queue for that Route Optimization?

When optimizing for a specific service agent, the Optimize feature works on appointments already assigned to an agent on the calendar; it will not pull in from the queue on its own. Consider Optimize as having two methodologies.

1. You assign and optimize in a single step.
2. You assign appointments to an individual throughout the week and optimize before the agent heads out.



## **Does routing work differently through serviceminder than through google maps?**

We use google for all geocoding. You can also manually adjust the pin locations -- that's the primary reason why when we integrate with a device's navigation app, we're passing coordinates, not necessarily the name of the address. For addresses you have trouble with, definitely look at the location of the pin for that address.\*

## **What is the difference between Fleet Routing/Route Optimization add-ons?**

Fleet Routing is best used for cases where you have a large number of appointments and a decent number of technicians. Fleet routing will optimize the stops down to the fewest number of technicians to minimize overall drive time. It's a one-click do-it-all tool. Clients who frequently use Fleet Routing include pest control, irrigation (season startup/shutdown), pool cleaning, etc.

Route Optimization gives you the ability to do the same thing, but at the individual service agent level. Once you've assigned the appointments to the agent, use the Optimize action to sort their stops into an efficient order to minimize drive time.

Route Optimization is a flat rate feature. Fleet Routing varies based on the number of vehicles used in your route solutions. Fleet Routing includes the Route Optimization option as well.

## **I've been waiting and the wheel is just spinning without anything happening. What should I do?**

If you are trying to route appointments and it is taking longer than a few minutes, then try refreshing the page. If the route was able to be created, your work shouldn't be lost. You can view it on the calendar above the queued appointments.

If the route wasn't able to be created at all then there may be something preventing it on the schedule. It could be that there are constraints on the contact and/or agent/team availability that makes it impossible for the system to route. If you are routing a large quantity of appointments, it may take several minutes to generate the route.

## **How would I fix the agents available so I could optimize and route appointments for them?**

If route optimization isn't working for a particular agent, it's often because they aren't active on the calendar. Make sure the agent has their own column in the calendar view so they can be included in scheduling.

If an agent appears unavailable for a given day, check their Service Agent settings. This may be due to limited hours of availability, an active time block, or restrictions based on assigned GeoZones. Click on the agent's name to review and adjust their settings as needed.

If an agent has no scheduled availability at all, they won't be available on any day of the week. Review the [Service Agents and Subcontractors](#) setup to ensure hours of availability are properly configured.

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